

## Message Text

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ORIGIN AF-10

INFO OCT-01 EB-08 AID-05 SS-15 ISO-00 TRSE-00 DOE-15  
SOE-02 CIAE-00 INR-10 NSAE-00 STR-07 CCO-00 SSO-00  
NSCE-00 /073 R

DRAFTED BY AF/W:RJKOTT:IW  
APPROVED BY AF/W:TWMSMITH  
EB:RHORMATS  
AID/RDP:TMOSE (INFO)  
AID/AFR/CAWA:NOLSEN (INFO)  
S/S :JETHYDEN  
-----038737 151854Z /73  
P 151834Z APR 78 ZFF5  
FM SECSTATE WASHDC  
TO AMEMBASSY LAGOS PRIORITY  
INFO USDEL SECRETARY PRIORITY

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USDEL SECRETARY FOR EASUM

E.O. 11652: N/A

TAGS: EGEN, NI

SUBJECT: ECONOMIC BILATERAL TALKS

REF: A) LAGOS 4675; B) KOTT-CAHILL TELECON OF APRIL 14

1. WE ARE EXTREMELY PLEASED BY PROPOSED COMPOSITION OF  
FMG DELEGATION TO FORTHCOMING TALKS. FOR MOST PART IN-  
TEREST OF FMG MEMBERS TRACKS WELL WITH AGENDA AND VISITATION  
PROGRAM WE ARE PLANNING. WE ARE SOMEWHAT SURPRISED BY  
LAST MINUTE INCLUSION OF HEALTH SECTOR BUT WILL ENDEAVOR TO  
ARRANGE APPROPRIATE PROGRAM FOR DR. SULAIMAN. REQUEST  
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EMBASSY PREPARE AND CABLE ASAP MATERIAL FOR BRIEF DELEGATION  
PAPER ON HEALTH ISSUE IN FOLLOWING FORMAT: US OBJECTIVE:  
NIGERIAN OBJECTIVE: ESSENTIAL FACTORS: TALKING POINTS.

2. WE ARE DISAPPOINTED THAT FMG HAS NOT INCLUDED MEMBER OF  
NNPC ON ITS DELEGATION. WE ANTICIPATE DISCUSSIONS OF  
PETROLEUM SECTOR AS IT RELATES TO OVERALL INVESTMENT ISSUES

AND HOPE THAT EMBASSY CAN CONVINCE FMG OTHERWISE. WE DO NOT EXPECT MEMBER TO BE TECHNICAL EXPERT BUT WE SHALL BE PREPARED TO DISCUSS AREAS OF PRODUCTION, PRICING, AND EXPORT POLICIES AS WELL AS RELATIONSHIP BETWEEN FOREIGN FIRMS AND GOVERNMENT. EMBASSY SHOULD INFORM FMG THAT WE INTEND TO RAISE PETROLEUM ISSUES AND SUGGEST ITS DELEGATION BE PREPARED FOR DISCUSSION.

3. EMBASSY SHOULD CONVEY TO FMG OUR DESIRE THAT DELEGATION BE FLEXIBLE WITH RESPECT TO COMPOSITION OF WORKING GROUPS. FOR EXAMPLE, DR. SULAIMAN IS NOW LISTED IN EDUCATION WORKING GROUP WHEREAS WE EXPECT THAT HE MAY FIND IT MORE USEFUL TO BE A PART OF WORKING GROUP ON TECHNOLOGY TRANSFER SINCE EDUCATION GROUPS WILL FOCUS MAINLY ON NUC STAFFING, NIGERIAN STUDENT PROBLEMS IN US, AND ASSISTANCE WITH VOCATIONAL/TECHNICAL EDUCATION. WE ALSO HOPE TO MAINTAIN ROUGH BALANCE IN SIZE OF WORKING GROUPS. AS OF NOW IT APPEARS THAT GROUP ONE ON INVESTMENT AND TRADE IS THE STRONGEST. MOREOVER, TOO MANY MEMBERS GOING TO NEW YORK MAY MAKE IT MORE DIFFICULT TO ORGANIZE APPROPRIATE MEETINGS AND SOCIAL FUNCTIONS. EMBASSY MAY MENTION DESIRABILITY OF AIMING FOR GROUPS OF FROM FOUR TO SIX MEMBERS EACH.

4. AS IT STANDS NOW, WE ARE PLANNING AGENDA ALONG FOLLOWING LINES:

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MONDAY, APRIL 24

10:00 AM - INTRODUCTORY PLENARY

11:00 AM - FIRST WORKING GROUP SESSION

2:30 PM - SECOND WORKING GROUP SESSION

EVENING - RECEPTION FOR DELEGATIONS, MEMBERS OF CONGRESS, OTHERS (THIS IS NOT YET FIRM. DO NOT MENTION POSSIBILITY TO NIGERIANS UNTIL FURTHER NOTICE.)

TUESDAY, APRIL 25 THRU THURSDAY, APRIL 27

FIELD VISITS AS INDICATED IN PREVIOUS MESSAGES (THESE PROGRAMS ARE STILL IN PLANNING STAGE AND ARE NOT YET FINAL).

FRIDAY, APRIL 28

10:00 AM - THIRD WORKING SESSION

12:30 PM - LUNCHEON

2:30 PM - FINAL PLENARY

5. WE WILL ASK UNDER SECRETARY COOPER TO ACT AS US REPRESENTATIVE FOR PURPOSE OF OPENING TALKS AT APRIL 24 PLENARY AND TO ACT AS HOST FOR RECEPTION THAT EVENING. DEPUTY ASSISTANT SECRETARY HORMATS WOULD THEN BE US ALTERNATIVE REPRESENTATIVE AND WORKING HEAD OF OUR DELEGATION.

6. WE EXPECT CAHILL, THORBURN, AND THOMPSON TO BE MEMBERS OF US DEL AND HAVE ASKED THAT APPROPRIATE TRAVEL AUTHORIZATION BE SENT TO ENABLE THEM TO RETURN FOR THIS PURPOSE. EMBASSY SHOULD REQUEST ANY AUTHORIZATION NOT YET RECEIVED FROM WASHINGTON ASAP.  
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7. DEPARTMENT WILL PROVIDE SECOND ROUND STATUS REPORTS OF WORKING GROUP PLANNING BY MID-WEEK.

CHRISTOPHER

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## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01 jan 1994  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** ECONOMIC COOPERATION, VISITS, NEGOTIATIONS  
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**Copy:** SINGLE  
**Draft Date:** 15 apr 1978  
**Decaption Date:** 01 jan 1960  
**Decaption Note:**  
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**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:** 25 YEAR REVIEW  
**Disposition Date:** 20 Mar 2014  
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**Executive Order:** N/A  
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**Original Handling Restrictions:** n/a  
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**TAGS:** EGEN, NI, US  
**To:** LAGOS  
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**Review Markings:**  
Sheryl P. Walter  
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